

KIT PRICES AND LEAD TIMES

Below you will find the current prices and the estimated availability lead times of our aircraft kits as well as other items with longer lead times such as engines and propellers.

Important: The estimated lead times displayed below are our best projection at any point in time as to how long from the time of order before a kit will be ready to a) crate at Van's and then b) ship to the customer. Variables in the supply chain, manufacturing, shipping, and order volume logistics can – and in the current environment often do – cause delivery timetables to shift, sometimes significantly. We do our best to estimate timeframes and keep you up to date, but please understand that the numbers below are estimates and are subject to change at any time.

When you order a kit(s) from us, you're creating an order which will be produced and delivered to you as soon as we are able. You must take delivery of the order as soon as it is ready, and any cusrtomer initiated delays in delivery will result in prices being adjusted to current rates as of the date of the changed delivery schedule.

Note that preview plans must be ordered with or before the purchase of the first kit. The "kit total" price listed includes the empennage, wing, fuselage, and finishing kits. For the RV-12iS model only, the "kit total" price listed also includes the powerplant and avionics kits. The QuickBuild price includes the empennage kit, QB wing, and fuselage kits, and the finishing kit. The prices below (except

preview plans) are for will-call pickup from Van's and do not include crating or shipping charges. Please visit the Order a Kit page to access our kit order forms. Various aspects of the business and industry can affect pricing and availability; while we work hard to make things predictable for you, prices and lead times are subject to change at any time and without notice.

Builders of RV-3, RV-4 and RV-6 kits should read the Van's Aircraft letter published in December 2017 regarding production timing, lead times, and prices for those kits.

RV Kit Prices

We maintain our current kit prices below for your reference. Prices charged are those in effect at the time of order and collection of your deposit and will be reflected on your invoice. Customer-initiated delays may require price adjustment if kit prices have changed since the initial price was established. In addition, if we experience significant third-party cost increases between the time an order is received and the time it is to be shipped, we may have to revise the cost for a kit accordingly.

Kit prices effective: December 15, 2021, 5:00 p.m. Pacific Time

	RV-3	RV-4	RV-6	RV-6A
Preview Plans ~	\$45 <	\$50 <	\$55 <	\$55 <
Empennage/Tail	\$2,110	\$2,415	NLA	NLA
Wing	\$8,770	\$8,980	NLA	NLA
Fuselage	\$6,615	\$6,930	\$8,085	\$8,165
Finishing	\$7,720	\$7,930	\$8,425	\$8,665
Standard Kits - Total	\$25,215	\$26,255	I	_
QuickBuild Kits - Total	NA	NA	NLA	<nla< th=""></nla<>

	RV-7	RV-7A	RV-8	RV-8A
Preview Plans ~	\$55 <	\$55 <	\$55 <	\$55 <
Empennage/Tail	\$2,285	\$2,285	\$2,285	\$2,285
Wing	\$9,740 #	\$9,740 #	\$9,160 #	\$9,160 #
Fuselage	\$7,745!	\$8,610!	\$10,210!	\$9,555!

Finishing	\$8,925	\$9,820 / \$10,815	\$7,485	\$8,900
Standard Kits - Total	\$28,695	\$30,455	\$29,140	\$29,900
QuickBuild Kits - Total	\$46,430	\$49,095	\$46,785	\$47,545

	RV-9	RV-9A	RV-12	RV-12iS
Preview Plans ~	\$55 <	\$55 <	NA	NA
Fastener		_	NA	\$520 <
Empennage/Tail	\$2,285	\$2,285	NA	\$3,230
Wing	\$10,055 #	\$10,055 #	NA	\$7,720
Fuselage	\$7,795!	\$8,530 !	NA	\$7,690
Finishing	\$8,635	\$10,185 / \$10,815	\$12,420	\$12,435
Avionics	_	_	\$15,850	\$17,300 - \$26,345
Powerplant	_	_	\$32,760	\$37,790 iS / \$33,075 ULS
Standard Kits - Total	\$28,770	\$31,055	NA	~ \$81,735 - \$96,830 typical
QuickBuild Kits - Total	\$46,415	\$49,330	NA	NA

	RV-10	RV-14	RV-14A
Empennage/Tail	\$4,860	\$5,140	\$5,140
Wing	\$11,420 #	\$9,340 #	\$9,340 #
Fuselage	\$20,450!	\$11,500!	\$11,580!
Finishing	\$20,895	\$14,275 - \$14,400 *	\$15,280 - \$15,460 *
Standard Kits - \$57,625 Total		\$40,255 - \$40,420	\$41,340 - 41,520
QuickBuild Kits - Total	\$77,125	\$59,775 - \$60,760 *	\$60,840 - \$61,020 *

NOTES:

- < Amount not included in kit price total
- Preview Plans (required purchase before beginning construction)
- # QuickBuild wing kit is available
- ! QuickBuild fuselage kit is available
- * Price difference is between IO360/390A vs. IO390-EXP119 kit

NA Not Available

NLA No Longer Available as a Kit. Parts are available.

NYA Not Yet Available as a kit.

Does not apply

RV Kit Lead Times

Fuselage and Wing QuickBuild customers may experience extended lead times due to logistics in delivering 'airframe specific' parts to our QB assembly facilities in the Philippines and Brazil. Lead times may also vary depending on our current stock and/or component stock available at those locations. Since containers are shipped to the quick build facilities approximately every 2-3 months, it is possible that QuickBuild kit orders placed only days apart could have significantly different lead times. Variability in international shipping services can also significantly affect delivery timeframes.

The timeframe estimates below are our best prediction of how long – if you place an order today – it will take to release your order from our factory to our crating team to be prepared for shipping. These estimated time frames do <u>not</u> include the time it takes for a kit to travel from the Van's Aircraft factory to your location. Our Kits Team can supply additional information on approximate lead times relative to when an order is placed and will have the most up-to-date information, so please feel free to contact us with your questions.

The recent heavy volume of orders, as well as pandemic-related delays on certain parts and components, have combined to result in our estimated lead times being extended. Accurate forecasting of longer lead times has proven difficult due to many internal and external variables that can affect the timing and availability of kit parts that we manufacture and purchase. We're doing our best to deliver as many kits as possible by increasing capacity and expanding outside vendor utilization. We update this table regularly to reflect current approximate and estimated lead times. These timeframes may change significantly depending on the practical circumstances associated with acquiring (third party) and producing (at Van's) parts. At times, certain unavailable parts may be back-ordered and shipped separate from the main kit shipment, if appropriate.

When you place a kit order, you agree and understand that you will need to pay your final balance due and receive the order as soon as we have produced the order and advised you it is ready to ship/pick up. Customer-initiated delays may result in price changes for the order.

Estimated lead times effective: January 2022

	RV-3	RV-4	RV-6/6A	RV-7/7A	RV-8/8A
Empennage/Tail	18 months est.	18 months est.	NLA	10 months est.	10 months est.
Wing	18 months est.	18 months est.	NLA	12 months est.	12 months est.
Fuselage	18 months est.	18 months est.	18 months est.	12 months est.	12 months est.
Finishing	18 months est.	18 months est.	18 months est.	12 months est.	12 months est.
QuickBuild	NLA	NA	NLA	18+ months**	18+ months * *

	RV-9/9A	RV-10	RV-12	RV-14/14A
Empennage/Tail	10 months est.	10 months est.	10 months est.	10 months est.
Wing	12 months est.	12 months est.	12 months est.	12 months est.
Fuselage	12 months est.	12 months est.	months est. 12 months est. 12	
Finishing	12 months est.	14 months est.	12 months est.	14 months est.
Avionics	_		Dynon: 6-9 months est. ## Garmin: 6-9 months est. ##	_
Powerplant	_	– 9 months est.		_
QuickBuild	18+ months * *	18+ months * *	NA	18+ months * *

NOTES:

In Typically ships within 1 week of ordering. **Stock**

- * Estimate Only RV-3/4/6 kits and replacement parts are produced on a limited run schedule and lead times can be extensive.
- * * Quick Build lead time of 18+ months: Due to extensive orders and lack of predictability in international container shipping as well as pandemic-related delays, a specific delivery timeline will be determined and communicated at a later date. At this time, sometimes-extensive delays are regularly occurring due to these factors.
- ## Avionics kit lead times are currently variable based on avionics manufacturing lead times

NA Not Available

NLA No Longer Available as a Kit. Parts are available.

NYA Not Yet Available as a kit.

Does not apply

Other Item Lead Times:

MT Propellers: 20 weeks

Hartzell Propellers: 6 months for Aluminum / 7 months for

Composite

Sensenich Propellers: 3-4 weeks

Factory-New "Experimental" Lycoming Engines: Approx 6 months

Factory-New "Experimental" Lycoming Thunderbolt Engines: Approx

12 months



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